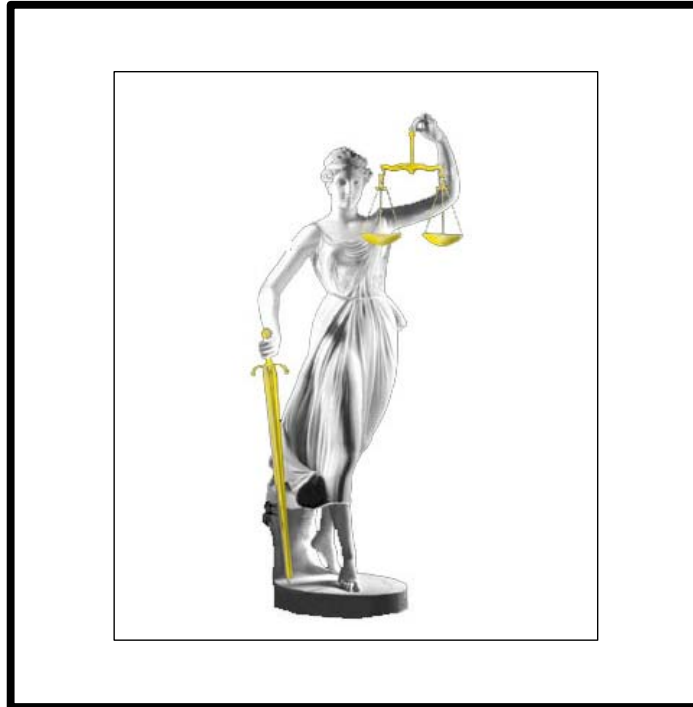


Team Platinum Vision

The Legal Eagles Group



Basix System Manual

3-Step Recruiting System + 3-Step Team Building System = Basix Training System

“Run the Basix System & the System will build your Business!”

TPV Basix System

Step 1. Tool / Exposure

- *Leader/Expert guides the point of contact.*
- *With assistance, the associate pre-qualifies prospects.*

Step 2. 3 – Way / Follow-up

- *Leader & new associate review interested prospect list.*
- *Through 3-Way call the Leader acts as the Expert inviter.*

Step 3. Presentation / Show

- *At Sit-down or PBR Leader conducts the presentation.*
- *Family atmosphere and team support attracts the prospect.*

Step 4. G.P.S. Game Plan Sit-down.

- *Leader guides the prospect list development during GPS.*
- *Leader does field training and helps to promote new associate.*

Step 5. M-D GP. Manager to Director Game Plan.

- *Leader conducts M-D GP & shows how the team will be built.*
- *Leader teaches associate to field train new associates.*

Step 6. D-E GP. Director to Executive Game Plan.

- *Leader teaches associate to teach steps 4 & 5.*
- *Leader guides the associate through D-E GP then instructs Director to duplicate and run the Basix System over and over...*

“Run the Basix System and the System will build your business.”